

**CHARLOTTE COUNTY AIRPORT AUTHORITY**

**MINUTES OF REGULAR MEETING – AUGUST 18, 2011 – 9:00 A.M.**

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**1. Call to Order**

**2. Roll Call**

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**Present:** Chair Stasko; Commissioners Coppola, Herston, Lee and Seay; Executive Director Quill; Attorney Garrard; Assistant Director Parish; Mrs. Cauley; Mr. Coulter; Mrs. Worth-Dugan; Mr. Steele. **Others present:** Jim Kaletta, Paul Andrews, Jim Deutsch, Jack Cox, Mark Kistler, Debrah Forester, Mayor Goldberg, Commissioner Deutsch, Scott Brady, Ned Rose, Larry McClure, Brenda Tillman, Paul Piro and a member of the press.

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**3. Pledge of Allegiance**

**4. Additions and/or Deletions to the Agenda**

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Mr. Quill added 10 e) Demolition of the Old Miami Valley Concrete Plant, item 10 f) Land Swap Status, item 10 g) State Infrastructure Bank Loan Application and 10 h) Miscellaneous.

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**5. Citizen's Input**

No citizen's input.

**6. Consent Agenda**

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**Commissioner Lee made the motion to approve the Consent Agenda. Commissioner Herston seconded.** Commissioner Coppola pulled the Brazil item for discussion. Mr. Quill commented that the Governor's Office is leading a trade mission to Brazil and the Airport Authority would like to participate in this mission. He stated the Airport Authority has a Brazilian connection through one of the companies at the airport and would like a chance to lure some of their offices, which are in the Miami area, to our area with a chance to showcase the west coast, particularly our Airport, to Brazilian companies. He stated the Brazilian economy is going gang busters and the Airport would like to invest a little into the community. He stated Commissioner Seay has been to Brazil numerous times. He stated James Parish has a Brazilian connection. He opined that Commissioner Saey and Mr. James Parish would be the two to send. Commissioner Saey commented that some of the travels she has had to Brazil have been on business related excursions with a lot of them dealing with green energy and environmental science with petro-gas and some of the companies there. She commented that some of the people she has dealt with have been coming here and the few she has been in contact with are involved in carbon credits and things of that nature. She commented that she has

5 been dealing with the Brazil Tampa Chamber of Commerce and the Brazilian American  
Chamber of Commerce out of Miami. She commented that Miami Dade College is  
working on new strategies and she has been looking into how the Airport can tie in and  
build on or borrow those strategies. She stated the intention of the Governor's trade  
10 mission to Brazil is to capitalize on a lot of this. She stated the Authority's participation  
would give the Airport the opportunity to bring people here. She commented that the  
Airport has a foreign trade zone which is not being used and the potential for customs  
which is not being used. She commented that we show off our destination as a wonderful  
quality of life as compared to Miami. She commented that the Airport has ease of access  
15 compared to Miami and that the Airport's location is one of the best in the state. She  
opined wanting to keep it low keyed and not looking to be like Miami, but wants to have  
some of that income as opposed to letting it stay on the east coast. She commented that  
she has been working with Peter Quitter, who has been doing trade missions to Brazil  
dealing with imports and exports, and they have been looking into what businesses are  
20 from Brazil that are located here. She commented that Enterprise Florida lists 40-80 of  
them. She commented that she has researched Charlotte County and they are not on that  
list and we do have Brazilian companies here. She commented that they have been  
talking with several of these contacts. She explained that she has been going to Brazil  
since 2000, about 2 to 3 times a year, and has maintained contacts with the Brazil  
25 ministries. She opined that the opportunity is there and the Authority should capitalize  
on it. She commented the Authority has property that is highly valuable. She opined the  
local Economic Development Authority has not done anything for the Airport Authority  
and this opportunity should not be passed. She commented that if the Authority can gain  
support from the Governor's office through participating with his mission, why not take  
30 the opportunity. Commissioner Herston reminded the commissioners that while  
attending the FAC conference they heard from 3-4 CEOs and a few other airport people  
that the bright spot in the airline industry was the flights back and forth into that area.  
**Motion passed unanimously.**

## 30 7. Secretary/Treasurer's Report

Commissioner Lee presented the Accounts Receivable, Profit and Loss Statement and  
Balance Sheet for discussion. Mr. Quill reported for the month of July the Authority  
35 made \$4,000 and it was the first time the Authority has been in the black for the month of  
July. He reported the Authority starts losing money around May but the revenue of the  
parking lot and the rental cars made a big difference. He reported on the Accounts  
Receivable meeting with Arcadia and Gulf Contours. He reported Arcadia signed a six  
month contract with Triumph Aero-structures which is doing work for General Electric  
40 who is doing work for Boeing. He reported they are expecting engine cowlings on the  
747 800 model and will continue to do work for GKN, sub-contractor at Honda on the  
new Honda jet. He reported they are in discussions with a company in Michigan about  
investing and should know something significant in about two weeks. He reported that is  
the major amount of the Accounts Receivable. He reported Golf Contours is trying to  
45 transition from residential market to institutional markets and will continue to have  
discussions with them. He reported, despite the accounts receivable allowing for  
potentially bad debt, year to date actual through the end of July is \$826,000 to the good

which appears to be an all-time record. Chair Stasko commented that the numbers are troubling with some of these people and the economy dictates what the Authority can do and the Authority has to keep after these people.

5 **8. Committee Reports**

a) **Land Use** - Commissioner Herston had nothing to report.

b) **Economic Development** - Commissioner Lee had nothing to report.

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c) **Personnel** - Commissioner Coppola awarded a five year service award to Will Andrews and thanked him for his work. She commented that a big part of the Airport's success is gentlemen like Mr. Andrews who works on the airfield and offices.

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d) **Public Relations/Special Events** - Commissioner Coppola had nothing to report.

e) **Governmental Liaison** - Chair Stasko had nothing to report. Commissioner Seay commented on a letter received from Lee Swift regarding a meeting sponsored by the Florida School Boards to be held at the Wyvern Hotel on Wednesday, September 7, 2011, 3:00 pm to 4:30 pm, with a consultant with Safety Net Alliance who deals with economic and demographic research. She opined that it would be a fascinating presentation. She commented that the airport team she is on with the Visitors and Convention Bureau has come up with a number of proposals and constructive ideas to make the Airport look more attractive, such as signage and decorative screens around the Sheriff's compound, tractor repair facility and so on. She commented that at the FAC Conference a gentlemen from Jet Blue, who does the marketing promotion for airports, stated the number one thing that passengers like is the arrival, not the waiting or being on the airplane. She commented that there is a way finding committee working with the airport team on how and where to place signage so travelers would have a good experience and return to Charlotte County and Punta Gorda. She commented the signage access at Jones Loop Road is not good and it is a mess coming out of the rest area. She commented that the Airport will need some help and suggested asking for help from the three congressmen for Charlotte County. She commented that the Authority could ask for help from the three state representatives and two senators. She commented that this is the kind of information that will come back through the Visitors Convention Bureau, the county and the City of Punta Gorda. She commented Lorah Steiner is doing a grand job and has gone all out for this program and has gotten some good people involved.

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f) **Metropolitan Planning Organization** - Commissioner Herston reported no activity since the last meeting. Commissioner Coppola asked if the MPO can help with the signage. Commissioner Lee commented that the MPO is interested in moving back to the Airport. He opined the Authority should accommodate them. Mr. Quill commented that Stephen R. Deutsch had someone call him to let him know that the county had found money for the signs. He commented that the sign will be posted as

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5 you leave the 4-way stop coming up Piper Road showing Englewood Beach, Port  
Charlotte and Punta Gorda to the right, I75 to the left. He commented the sign will be  
installed shortly. Commissioner Herston asked, in regards to the MPO being a tenant  
of the Authority, what the approximate length of time that the people who lease next  
door to the meeting room have on their lease. He commented that it is a temporary  
lease for one year, then month to month. Mr. Quill commented if this works out there  
is another alternative which will be addressed shortly. Commissioner Lee  
commented that the board needs to work on that. Chair Stasko commented that he  
would like to have the MPO back at the Airport.

## 10 **9. Attorney's Report**

Attorney Garrard had nothing to report.

## 15 **10. Executive Director's Report**

20 **a) Development Update** - Mr. Parish reported that the first phase of Piper Road is  
coming an end. He reported that they have been paving all week and paved the  
intersection between Airport and Viking on Golf Course Blvd., which will be the  
Airport's right of way as soon as the project is finished. He commented that this will  
give the Airport a complete loop around the Airport parking lot with fairly new  
pavement. He reported, as part of another project, the remainder of Mooney got  
paved at no cost to the Airport. He reminded the Board that the Airport had an  
Economic Development grant. He commented that the tenants that have been here  
25 for 30 years now have new pavement. He reported that the paving of the connections  
from the old Piper Road/new Piper Road connector will be finished and opened  
within the next few weeks. He reported attending discussions on putting in four lanes  
on the southern end of Piper Road, but the decision was made that the original design  
is currently sufficient. He reported that there will be a two lane road going to a four  
30 lane road that dead ends. He commented that, hopefully, the two lane road section  
will get repaired shortly. He reported the Authority received the CO on the tower at  
the end of last month. He reported the Authority will be meeting next week with the  
FAA for their second inspection and the third inspection will be in early September.  
He reported that in discussions with Washington their current schedule is to have  
35 people in the tower in October for training and be fully functional by the first of  
November. He reported with the FAA funding running out in mid-September, the  
Authority could see another 2-3 week shutdown pushing everything back. He  
reported meeting with Congressman Mica and the Director of the Contract Tower in  
Washington a few weeks ago and told them how important this is to the Airport. He  
40 reported that because of some changes in Atlanta's FAA, our Airport was not on his  
schedule until March. He reported that because of the meetings he had with him,  
things have moved forward in Washington and they are sending staff to the Airport  
next week for review. The Airport is now on his schedule for October. He offered to  
take the Board and anyone else up in the tower after the meeting. Commissioner  
45 Saey commented that the Authority should consider naming the tower and one  
suggestion was Hall, he was the very first air traffic controller when it was an army

5 field. She commented the Authority had a celebration when breaking ground and the  
Authority should have a celebration upon opening the tower. She commented that  
Fort Myers is doing a study on noise and perhaps the Authority can get in on some of  
that. Mr. Parish reported the newly selected Design/Build Team are working on the  
10 preliminary stages of the contract for the design of the terminal expansion, which will  
include the modification of the existing terminal to make it mostly ticketing and TSA  
space, and the new part will be hold rooms, baggage claim, rental car and all the  
ancillary space. He reported the schedule was pushed back a year due to the time  
constraints and moving of the Airport Administration building. He reported that  
15 Adams Brothers has vacated their site. The Authority was considering using their  
existing buildings but after inspection of the buildings, the plan is to keep the front  
office building and demolish everything else on the site except for the newer building  
that is on Piper Road and Viking intersection (copy attached). The plan includes  
20 building a 10,000 square foot office/campus. The Authority Administration would  
occupy a portion of the building leaving approximately 2500 to 3000 square feet of  
leasable separate space divided with fire walls and separate entrances. He  
commented that the Authority talked about MPO or any other use that is compatible  
and would give the Authority the opportunity to expand in the future. He reported  
part of the original plan was to build in a hangar and, after looking at the constraints  
of the hangar and the cost to build a second floor, it was decided that building a new  
building would be less expensive and give the Airport Authority room to expand and  
keep the hangar space for aviation.

25 **Demolishing the Miami Valley** - Mr. Parish reminded the board that Miami Valley  
left about two years ago and the Authority did not renew their lease because of the  
new Piper Road and the Airport's new entrance on Viking. He reported at that time  
the cost of demolition was high. Because business is now slow the Authority was  
able to get some good pricing for demolition. He reported receiving one bid and  
30 waiting on two other bids to bring to the Board for approval at the next meeting. He  
reported the Authority would then control the Adams Brothers site and Miami Valley  
site. He reported the plan will be to install two monument signs with landscaping  
similar to the north and south industrial park entrances identifying the Punta Gorda  
Airport. He reported the Airport can use Miami Valley site during peak season for  
the overflow of rental car parking. He reported that the Miami Valley area will be  
35 available in the future for compatible development. Mr. Quill commented that it  
turns an eyesore into a nice entrance to the airport, it's cheaper than what we were  
looking at, it will keep the other building free for aviation use, the cost fits in with the  
VCB tourist committee recommendations and 50% will be paid out of the grant.  
Chair Stasko commented that a few months ago a gentleman had addressed the Board  
40 on doing a mural at the Airport. He commented at that time the Airport did not have  
a wall or space to put a mural. He opined that having a mural at the Airport would tie  
the Airport with downtown Punta Gorda. He opined the mural would be an attraction  
for the travelers coming in and out of the Airport. He suggested the Authority look  
for a suitable space or area for a mural that would be attractive. Mr. Quill commented  
45 the Authority would look into the mural and give it some thought. Commissioner  
Saey commented the Visitors and Convention Bureau committee team would like a

theme for Charlotte County and Punta Gorda that would distinguish Charlotte County and Punta Gorda from Fort Myers and Sarasota. She opined that a mural displaying some of the history of Punta Gorda would tie it to the historical district. She commented the committee discussed having a mascot for the Airport and area, such as a conquistador, which would fit right in.

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**b) Airline Update** - Mr. Quill reported the Airport has been making some progress with the airlines on marketing plans. He reported Direct Air is coming back with the same cities at increased frequency. He reported Vision Airlines announced they are starting service to St. Louis and Louisville, KY in the fall. He reported Allegiant Airlines dropped Grand Rapids and Greensboro and the Airport is waiting to see if they add a couple of cities and hope to know within the next month. Commissioner Seay commented on an article in the July issue of Airport Business Magazine on Vision Airlines regarding its expansion and the way it looks at the philosophy of flights. She commented Vision Airlines had been serving the Destin area and when it shut down the Airport's flight to Destin it is picking up those that are under served, but have a lot of potential for leisure destinations. Mr. Quill reported for the month of July the Airport had 16,292 passengers which does not include the numbers for Vision Airlines. He reported the Vision flights through July were with smaller aircrafts so the increase will not be dramatic. He reported the running total for the year is 188,650 passengers and July was 58% increase over last year.

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**c) Website Design** - Mr. Parish reported the Authority put out a Request for Qualification and four people come back with proposals for the Authority's website. Mr. Parish reported that Mrs. Laishley, Commissioner Seay and himself reviewed and ranked the proposals and were unanimous on the number one choice, 4-What Interactive that is a Naples based firm. He reported that three of the proposals were Florida based and one was out of state. He reported 4-What does RSW, Page Field, Naples and Collier County's website and they are very familiar with airports, which was very important. He reported meeting with 4-What this week and started the process of putting together a proposal to completely re-do the Authority's website. He reported they are doing some updates to the existing website so the information is current. He reported the goal is to have the new website launched in mid-November prior to the increase in activity. He reported the first meeting with 4-What went very well and they brought up the back end of the RSW website and showed how simple it is to change the information. He reported one of the problems with the Authority's current website was the Authority had to pay somebody to modify it and with this new website it can be modified by staff. He reported the Authority does not have a total price, but it is included in the Authority's budget for this year. Commissioner Seay commented that 4-What had the best and easiest to use website. She commented not to leave out the Authority's general aviation side. Mr. Parish reported discussing that with 4-What and they do Page Field as well. He reported general aviation will be a major part of the website so they can get the information that they need.

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- d) **Pioneer's Day Parade in Englewood – September 5<sup>th</sup>** - Mr. Quill asked the Board members to let the Airport Authority know who will be available to attend. Chair Stasko reported the parade starts at 9:00 a.m.
- 5 e) **Demolition of Miami Valley Concrete Plant** - Mr. Quill reported receiving one bid and expecting a couple more bids. Mr. Quill suggested doing the award at the September Board Meeting. Mr. Quill reported best estimate be will under \$15,000. (Mr. Parish reported on this item under Development Update.)
- 10 f) **Land Swap Status** - Mr. Quill reported having an appraisal done on the Industrial Development Authority's 80 acres on the east side of the airport and the land on the Publix Road, which needs to be named, in trying to work out a swap for either long term land lease or purchase. He commented that until the Authority gets the numbers, a decision will not be made.
- 15 g) **State Infrastructure Bank Loan Application** - Mr. Quill reported that the Authority had borrowed from State Infrastructure Bank approximately \$11,000,000 and re-paid it as the Authority received the insurance money. He reported that to simplify cash flow for the construction of the Authority's new office building, demolition of the existing Administrative office building, construction of the new terminal, modification to the hangar where the FBO is located for use by airlines, the Airport Authority has applied for the state infrastructure bank loan for cash flow purposes over a six to seven year period. He reported the cost would be approximately \$5 to \$7 million for this project and when the Airport Authority is selected for the state Infrastructure Bank Loan the Airport Authority will bring it to the Board for agreement. He reported the Airport will be receiving both FDOT money and FAA money. He recommends execution. Chair Stasko asked what amount of the \$5 to \$7 million would be covered under grants. Mr. Quill commented receiving \$1,500,000 from FDOT and with the combination of entitlements and discretionary grants the Authority should receive approximately \$3 to \$5 million in grants. He commented as the Authority goes forward in the coming years, the Authority will be getting more grant money. Commissioner Herston asked if the \$3 to \$5 million was the total grant or is it in addition to the \$1,500,000. Mr. Quill commented the Authority has a grant of \$1,500,000 effective July 1 with FDOT and \$1,500,000 is the FDOT money and \$1,500,000 is the Authority's money. He commented the Authority is putting together, out of that pot, plans for the Authority to bid the terminal expansion and go after discretionary grants from FAA and the Authority plans on using FAA entitlement money. He commented that the Authority is guaranteed \$1,000,000 every year if the Authority has over 10,000 deplanements and that money will be shown in the mix. He commented as the Authority goes into the Budget Workshop the Airport Authority will show the Board details of what will be happening on that. He reported currently the Airport has 94,000 deplanements.
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- 45 h) **Miscellaneous Items** - Mr. Quill reported working with TDC on a number of items involving the Authority on the signage and way finding and they have made some good recommendations. He reported that one of our projects will clean up one of

5 their concerns and have to address some other ones along Piper Road. He reported  
 meeting with the new Economic Development Director, Tom Patton, a very  
 enthusiastic person, and has a positive feel on that. Commissioner Seay suggested  
 inviting Mr. Patton to meet the Board. Mr. Quill reported the EDC completed a  
 10 strategic plan about the prominent role of the Authority in economic development and  
 the Authority is very enthusiastic about it. Mr. Gary Steele reported the old self-  
 service tank has been removed and by the end of next week the Airport will be in  
 service with the new self-service tank. He reported the Authority will then start  
 converting the avgas tank at the fuel farm to jet fuel at that time. Mr. Quill  
 15 commented the Airport will be able to take bigger loads than in the past.

**11. Old Business** - No old business to report.

**12. New Business**

15 a) **Designate Additional Check Signers-Enabling Legislation** - Mr. Quill read the  
 attached Enabling Legislation change to the Board. He commented at times the  
 Airport Authority has trouble getting two Board members to sign checks. He is  
 proposing a policy change something to the effect of the Enabling Legislation change.  
 20 He is proposing to delegate the fifth Board member, who does not hold an office, to  
 be able to sign checks and if that person is not available, the Executive Director  
 would be able to sign checks and if the Executive Director is not available, the  
 Assistant Executive Director would be able to sign checks, but always one Board  
 member signs. **Commissioner Seay made the motion to delegate the fifth Board  
 25 member, who does not hold an office, to be able to sign checks and if that person  
 is not available, the Executive Director would be able to sign checks and if the  
 Executive Director is not available, the Assistant Executive Director.  
 Commissioner Lee seconded. Motion passed unanimously.** Commissioner Seay  
 commented on the order on how checks can be signed. **Commissioner Seay made  
 30 motion amend the policy to allow for signatures on checks from any Board  
 member and any other party that is authorized or delegated for signatures.** She  
 commented that there will always be one Board member who signs. **Commissioner  
 Lee seconded. Motion passed unanimously.**

35 b) **Chamber of Commerce Banquet - September 17<sup>th</sup> & 24<sup>th</sup>** - Mr. Quill reported that  
 Punta Gorda Chamber is Saturday, September 17<sup>th</sup> at 6:00 pm and the Charlotte  
 County Chamber and Englewood Chamber is Saturday, September 24<sup>th</sup> at 6:00 pm.  
 He suggested attending one or all of the Chambers. **Commissioner Lee made the  
 40 motion to approve the cost. Commissioner Seay seconded. Motion passed  
 unanimously.**

**13. Citizen’s Input**

45 **Commissioner Deutsch** - commented that there is not a day that goes by that he doesn’t  
 hear something good about the Airport. He commented the people in elective offices get  
 used to hearing the negative things and it is refreshing to hear something positive. He

commented he has three family members flying into Punta Gorda for a family function in October. He commented trying to travel to Destin for a commission function and was disappointed to find out that the flights were dropped. He commented that it is awesome that people are saying to him that it's starting to look like an airport now that they see a tower. He commented attending a recent IDA meeting and they are going to have a special meeting because they will be part of a regional study looking into the possibility for funding in ECAP and this will not take the place of what is planned locally. He commented feeling good that the County Commissions and the Airport Authority are all on the same page. He commented when finding out the need for signage, he spoke to administrators in which he has a strong commitment of support and both of the administrative assistants have been to the Airport and are excited about the Airport and enjoyed the tour. He commented that there is a new association that Dr. Asperilla has been involved with and the Authority hosted the breakfast of that meeting and, again, it was a positive meeting in terms of developing the types and kinds of linkages the Airport would like to see. He commented finding a check on his desk showing the Airport Authority's support for working cooperatively with the county on economic development. He thanked the Board for their support and willingness to work cooperatively with the commissioners and he looks forward to more exciting things in the future. Chair Stasko commented being on the board for seven years and never gotten the level of support from a county commissioner attending our meetings. He commented that several times in the past the Airport Authority has had some issues and they are now being addressed.

**Larry McClure** - commented the EAA has a membership of close to 100 throughout the year and they are a very active organization promoting the brotherhood of aviation and building experimental airplanes. He stated a number of the members do not have pilot licenses, but come for the social value and the brotherhood that is provided. He stated the EAA continues to promote the legacy of the building they occupy and is the only building left on the field from World War II when it was then known as the Punta Gorda Army Airfield. He stated the EAA continues to make changes and improvements to the building and grounds. He invited the board members and staff to join the EAA on some of their events. He stated the EAA's meetings are the first Monday of the month starting at 7:00 pm and every second Saturday morning the EAA has a pancake breakfast for a donation of \$4.00. He stated the last pancake breakfast was very successful and had approximately 60-70 people attending and 15 airplanes flew in from throughout south Florida. He stated on the third Saturday of the month the EAA has a cookout in the evening and in the winter months it is very well attended while in the summer the attendance is marginal. He invited the board members and staff to attend this Saturday's cookout starting at 5:00 pm. He commented that Commissioner Lee and his wife are often at the airport and he is the EAA liaison with the Board. He thanked the Board for their time and wished Commissioner Seay a good journey to Brazil.

**14. Commissioner's Comments**

**Commissioner Lee** - had no comments.

5 **Commissioner Seay** - commented that the meeting was very successful. She commented that there are three areas that are important to the Airport. She commented that the Board has heard about the success of general aviation and commercial aviation, but have not heard about the success of the Commerce Park. She commented that the discussions today will enhance the Commerce Park starting with the demolition, new buildings, the trade mission seeking people to come to the Airport and working with the Visitors and Convention Bureau on signage. She commented when the city talks about economic development they reference the Airport as being the key component. She opined that the Airport needs to be at the forefront of their economic development and the Authority is on the road to that. She thanked everyone for supporting the Authority.

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15 **Commission Coppola** - applauded the efforts of Commissioner Seay. She commented they could not have picked a more perfect person who knows the area, the people and language. She wished Commissioner Seay great success and hopes everything goes as planned getting the attention to the people of our community.

20 **Commissioner Herston** - commented it was good to see the board members and staff, Debrah Forester, Commissioner Deutsch, Mayor Goldberg, Scott Brady, Brenda Tillman and a couple of the Authority's consultants. He congratulated William Andrews on his five years with the Authority and appreciated his dedication. He thanked the staff for another good month.

25 **Chair Stasko** - commented that the selection of Commissioner Seay going to Brazil was a good choice. He opined that she will represent the Airport Authority well and get things to happen in Brazil. He commented that it is amazing how close Brazil is to Florida and it looks like it is about as close as Texas. He commented that Panama is another new economic power and he looks forward to seeing good things happening with Panama and they are also close Florida. He hoped that the Authority is doing everything they can to get the MPO back to the Airport and make space for them. He thanked everybody for attending the meeting and hope everyone is having great summer. He commented getting some good information from the FAC meeting last month. He hoped the tower would be on time with the FAA

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35 **15. Adjournment** – Meeting adjourned at 10:09 a.m.

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Gary Stasko, Chair

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Don Lee, Secretary/Treasurer